# Konecranes appointing experienced distributor for China and Hong Kong

As part of the strategy to strengthen Konecranes presence in China and Hong Kong, the customer focused company KCL Lifttrucks LTD with its well established local network, was appointed as a distributor for Konecranes lift trucks on 24th of January, 2018.

The new distributor will make a strong addition to Konecranes presence in China and Hong Kong, focusing on sales and after-market services of mobile container handling machines and heavy duty lift trucks for all industries.

Ken Loh, Managing Director at KCL Lifttrucks LTD, is enthusiastic for the company to be part of the Konecranes network: “I am excited to join Konecranes network as they continue their Swedish heritage of making lift trucks. When I enter the Markaryd and Lingang factories it feels like coming home; seeing so many people with a passion to deliver reliable, high quality products with state of the art technology. With this co-operation, our team with its deep know-how in container handling will be able to deliver breakthrough customer experiences.”

Even though the company itself is new, the persons within have extensive experience of distributing lift trucks and container handling equipment in the region. Together with their strong customer focus and a well-established network within the industry already in place, they are more than ready to start supplying high performing lift trucks to customers who want to improve their operations.

“We are very happy to have KCL Lifttrucks LTD joining us and strengthening our offering for the Chinese and Hong Kong market. We look forward to a long and successful partnership with many satisfied customers” says Patrik Lundbäck, Regional Manager APAC for Lift Trucks at Konecranes.

Lars Fredin, Senior Vice President of BU Lift Trucks at Konecranes, agrees and continues: “KCL Lifttrucks LTD, with Ken Loh’s vast experience in this business, will be a great resource to further strengthen Konecranes lift trucks business’ global market position. This will certainly bring many interesting opportunities for the future.”

Konecranes existing lift trucks distributors in China will continue their business as usual, and work in close co-operation with KCL Lifttrucks LTD.

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This press release together with a downloadable picture is available at our   
website [kclifttrucks.com](http://www.kclifttrucks.com)

Konecranes is a world-leading group of Lifting Businesses™, serving a broad range of customers, including manufacturing and process industries, shipyards, ports and terminals. Konecranes provides productivity enhancing lifting solutions as well as services for lifting equipment of all makes. In 2016, Group (comparable combined company) sales totaled EUR 3,278 million. The Group has 16,800 employees at 600 locations in 50 countries. Konecranes class A shares are listed on the Nasdaq Helsinki (symbol: KCR).